



Responses to FSMS Questions (ISANA RFP No. 2021-1 FSMC)

- What is the reason why you have chosen to request proposals?

Our fiscal policies require us to RFP any agreements/contracts above \$100k.

- What is the current pricing for breakfast and lunch and snack?

Bkfst - \$1.80

Lunch - \$2.85

Snack - \$0.85

- Can you provide your priorities and goals of your foodservice program?

Priorities and Goals:

- Tasty Nutritious Meals for all students
- Variety of Options
- Reliable Service
- Cost Effective

- What type/size of kitchen (frozen and cold storage capacity) do the sites have in their location(s)?

We do not have kitchens at our sites. All meals must be delivered prior to breakfast and lunch service times and excess items picked up after meal service.

- Can we tour the kitchen and serving areas? If not, can you provide pictures or videos of the kitchen and eating area that we will be utilizing or where the meals will be served?

We do not have kitchen. We simply set up folding tables either in a multipurpose room or outside under a tent. Students line up and chose their meal options. Service area is set up and torn down every day.

- Do the sites currently have equipment on the property or do the facilities use permits allow for additional equipment?

No current equipment. No equipment will be added. All meals must be delivered ready to serve. No heating/warming/refrigeration on campus.

- Are you willing to allow equipment to be on site to have warm on site model?

No.

- If our service model provides equipment and gives the ability to heat on site, is there flexibility on the delivery schedule?

No equipment will be allowed.

- Based on the USDA SSO extension through the 2022 school year, will this change your SSO requirement in the bid?



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We would like a partner who is flexible and able to support our SSO program if we choose to serve SSO through the extension period instead of through NSLP.

- What is the current style of service? Individual pre-plated or in bulk Prepackaged.

- Can they explain in detail their OVS for this contract?

Offer Versus Serve is expected to follow standard OVS guidance for NSLP and SBP.

- Does the school have milk coolers?

No.

- What type of POS is currently in place? Please describe.

We use PowerLunch through PS. We participate in the Community Eligibility Program. All students are served meals at no cost to them.

- Who is currently providing meals to the sites?

Current meal service provider is Better 4 You Meals

- Is labor currently included in your meal price, or is it charged separately?

Labor is included as a separate rate in addition to our per meal charge.

- Can you provide a copy of current Server Schedule?

ISANA Palmati (Fair Ave)	1	M-F	6:30am -10am / 10:30am -2pm
ISANA Palmati ELEM	1	M-F	6:30am -9am / 10am -2:30pm
ISANA Palmati MS	1	M-Th	7am -9am / 11 -1:30pm
ISANA Nascent Norton	1	M-F	6:30am - 9am /11am -2pm
ISANA Jefferson	1	M-F	6:30am - 9am /11am -2pm
ISANA 42nd	1	M-F	6:30am - 9am /11am -2pm
ISANA Achernar	2	M-F	7am - 9am / 10:30am -2:30pm
ISANA Octavia A	1	M-F	6:30am -9:30am / 11am -1:30pm
ISANA Octavia B	1	M-F	6:30am -9:30am / 11am -1:30pm
ISANA Octavia C	1	M-F	6:30am -9:30am / 10am -1:30pm
ISANA Himalia 1	1	M-F	6:30am -8:30am / 10am -2pm
ISANA Himalia 2	1	M-F	6:30am -8:30am / 10am -2pm
ISANA Paradise	1	M-F	6:30am -8:30am / 10am -2pm
ISANA Wadsworth	1	M-F	6:30am -8:30am / 10am -2pm