



## Responses to FSMS Questions (ISANA RFP No 2020 1 FSMC)

- What is reason for going back out to bid after a year?
  - We are required per our fiscal policies and procedures.
- What improvements would you like to see in your meal program?
  - Varied menus
  - SFA staff training on new and existing audit items
- Who is your current meal provider?
  - Better 4 You
- We are excited that healthy food standards is one of your bid criteria. Will a vendor receive extra points for exceeding the minimum meal standards?
  - Please reference our scoring rubric for scoring criteria.
- Is your school unhappy with your current meal provider?
  - No
- **Delivery, Equipment & Meal Specifics:**
  - How many hours does each server work for each location a day?
    - (The average is about 20 hours per week. The servers will serve and set-up breakfast from 7:00 am to 7:50am, second chance breakfast during recess (times vary per school site) and lunch from 11:00 am to 1:30 pm depending on the school site.
  - What is your current delivery window?
    - Breakfast delivery is by 7:00 am, Lunch delivery is no later than one-half hour before the assigned school's lunch service.
  - Could the SFA provide a full list of any equipment that is currently on site and any that is not owned by the SF?
    - SFA provides the tables, tent, and POS for food service. All other equipment is provided by FSMC.
  - Would you offer chocolate milk for lunch? If so how many days of the week (1-5)?
    - Yes. No preference on service.
  - Do you follow offer vs serve?
    - Yes
  - Do you need breakfast to be pre-packed (grab and go)?
    - Yes. We will likely be providing breakfast in the classroom.
  - Our understanding is you would like all lunch entrees to be prepacked, do all meal components also need to be prepacked (including vegetables)?
    - Yes.
- **Tasting:**
  - Would the SFA be able to provide any more information on the tasting?
    - No tasting is available at this time due to COVID



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- Will there be an option for an administrator-only tasting given the current COVID19 closures?
  - We are waiting to hear back from the CDE on a possible administrator-only tasting. We will send this information out as soon as possible if this is an option and potential format.
- If so, would the charter provide any more information on the format and number of people who will attend the tasting?
  - Please see response above.
- Does the contract include summer service?
  - The contract is open for Seamless Summer Food Option. We are in the process of determining possibility of offering this service to our families/community considering health concerns/restrictions. Please include that as an option in your proposal.
- **Financials & Enrollment details:**
  - For students who are full-pay, what does the school currently charge for breakfast and lunch prices?
    - 3.09
  - Does your current vendor utilize commodities (USDA or DoD funds) for your school?
    - Yes, they do.
  - What is your current breakfast and lunch price?
    - 2.65 Lunch, 1.65 breakfast, .78 snack
  - Would you provide a financial analysis (profit and over) over the past year for the meal program?
    - We are unable to provide this information at this time.