Responses to FSMS Questions (ISANA RFP No 2020 1 FSMC)

• What is reason for going back out to bid after a year?
  o We are required per our fiscal policies and procedures.

• What improvements would you like to see in your meal program?
  o Varied menus
  o SFA staff training on new and existing audit items

• Who is your current meal provider?
  o Better 4 You

• We are excited that healthy food standards is one of your bid criteria. Will a vendor receive extra points for exceeding the minimum meal standards?
  o Please reference our scoring rubric for scoring criteria.

• Is your school unhappy with your current meal provider?
  o No

• Delivery, Equipment & Meal Specifics:
  o How many hours does each server work for each location a day?
    • (The average is about 20 hours per week. The servers will serve and set-up breakfast from 7:00 am to 7:50am, second chance breakfast during recess (times vary per school site) and lunch from 11:00 am to 1:30 pm depending on the school site.
  o What is your current delivery window?
    • Breakfast delivery is by 7:00 am, Lunch delivery is no later than one-half hour before the assigned school’s lunch service.
  o Could the SFA provide a full list of any equipment that is currently on site and any that is not owned by the SF?
    • SFA provides the tables, tent, and POS for food service. All other equipment is provided by FSMC.
  o Would you offer chocolate milk for lunch? If so how many days of the week (1-5)?
    • Yes. No preference on service.
  o Do you follow offer vs serve?
    • Yes
  o Do you need breakfast to be pre-packed (grab and go)?
    • Yes. We will likely be providing breakfast in the classroom.
  o Our understanding is you would like all lunch entrees to be prepacked, do all meal components also need to be prepacked (including vegetables)?
    • Yes.

• Tasting:
  o Would the SFA be able to provide any more information on the tasting?
    • No tasting is available at this time due to COVID
Will there be an option for an administrator-only tasting given the current COVID-19 closures?
  - We are waiting to hear back from the CDE on a possible administrator-only tasting. We will send this information out as soon as possible if this is an option and potential format.

If so, would the charter provide any more information on the format and number of people who will attend the tasting?
  - Please see response above.

Does the contract include summer service?
  - The contract is open for Seamless Summer Food Option. We are in the process of determining possibility of offering this service to our families/community considering health concerns/restrictions. Please include that as an option in your proposal.

- **Financials & Enrollment details:**
  - For students who are full-pay, what does the school currently charge for breakfast and lunch prices?
    - 3.09
  - Does your current vendor utilize commodities (USDA or DoD funds) for your school?
    - Yes, they do.
  - What is your current breakfast and lunch price?
    - 2.65 Lunch, 1.65 breakfast, .78 snack
  - Would you provide a financial analysis (profit and over) over the past year for the meal program?
    - We are unable to provide this information at this time.